

In the words of Oprah Winfrey, "The greatest discovery of all time is that a person can change his future by merely changing his attitude."

This quote succinctly summarises how a winning attitude is the way of life as it determines the outcomes of our efforts and the strength of our character.

Legendary boxer Muhammad Ali once remarked, "Only a man who knows what it is like to be defeated can reach down to the bottom of his soul and come up with the extra ounce of power it

and values. The session offered insights to reviving the winning spirit to succeed in various endeavours.

In her welcome remarks, Neeta Boochra, President, FLO said, "A winning attitude is definitely the way of life as it determines the outcomes of one's effort and the strength of his character." She added, "Failure is merely a matter of perspective and is in fact the stepping stone of success or pathways to attainment."

In an anecdotal style, Khera enlightened the audience with the essential mantras of success,

ability to persuade and convince. All great leaders in the world are persuasive."

Coming to the third skill of prioritising, Khera said, "Somewhere, we have lost our priorities and forgotten to distinguish between what is important in life and what is urgent in life. Whenever we ignore what is important, it converts into urgent." He added, "In addition, we also need to distinguish between what is negotiable and non-negotiable; what is pleasure and happiness; and what is making money and

Success in life depends on ability to persuade and convince: Shiv Khera

takes to win when the match is even."

Failure is merely a matter of perspective. Failures are in fact the stepping stones of success. Failure is, as James Allen, British philosophical writer pointed out, one of the 'pathways to attainment'.

Given this background, FICCI Ladies Organisation (FLO) organised an interactive session with the world renowned motivational speaker and author of the international bestseller 'You Can Win', Shiv Khera on August 6, 2014 in New Delhi. "Winners don't do different things, they do things differently" was the overriding theme of the interactive session.

The objective of the session was to inspire and encourage more women to realise their true potential and help overcome professional and personal setbacks, and become more productive by building on their attitude, leadership, motivation

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positive thinking and a winning attitude to overcome all setbacks and barriers in life.

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Talking about people skills, Khera said, "Across the globe, we do not have business problems, we have people problems. When we take care of people problem, most business problems are automatically resolved."

Highlighting on the need to have persuasion skills, Khera said, "Success in life depends upon our

earning money."

From being a failed student to becoming a motivational guru, Shiv Khera, through several anecdotes from his personal journey, connected and related his perspective and take on several other key values to succeed in life such as relationships, constructive criticism, making choices, writing journal and importance of prayer.

The session provided a wonderful opportunity to members to introspect into their lives and learn how to channelise their innate powers towards the path of realising their full potential. ■



An interaction with Shiv Khera, motivational speaker and author of the international bestseller 'You Can Win', in progress.